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Sheena Gaynes of Bentley Systems, Incorporated Featured on CRN's 2021 Women of the Channel List

EXTON, Pa. – May 27, 2021 – Bentley Systems, Incorporated (Nasdaq: BSY), the *infrastructure engineering software* company, today announced that CRN[®], a brand of The Channel Company, has named Sheena Gaynes, director, business development and partnerships, Bentley iTwin Platform, to the highly respected Women of the Channel list for 2021. This annual list recognizes the unique strengths, vision, and achievements of female leaders in the IT channel. The 2021 Women of the Channel list acknowledges women from all segments of the IT channel, including vendors, distributors, and solution providers.

The women honored on this year's list pushed forward with comprehensive business plans, marketing initiatives, and other innovative ideas to support their partners and customers, helping them through the uncertainty brought on by the global COVID-19 pandemic. CRN celebrates these exceptional women for their leadership, dedication, and channel advocacy.

Gaynes is recognized on the list for her work building out the Bentley iTwin Platform developer ecosystem. Her expertise in building global partner programs and executing tactical go-to-market plans helped create the programs and processes for our partners and users to succeed. She leads a team that manages business development activities and nurtures partnerships with independent software vendors and systems integrators, including supporting the sales organization in their effort to generate subscription revenue through engineering firms and owner-operators. Gaynes also manages accreditation programs, such as developer training, powered by iTwin validation, and promoting the adoption of the Bentley iTwin Platform with academic institutions and students. Gaynes is being recognized for the third time on the CRN[®] Women of the Channel list.

“CRN's 2021 Women of the Channel list acknowledges accomplished, influential women whose dedication, hard work, and leadership accelerate channel growth,” said Blaine Raddon, CEO of The Channel Company. “We are proud to honor them for their many accomplishments and look

forward to their continued contributions to the IT channel.”

“Since joining Bentley Systems, Sheena has significantly contributed to the Bentley iTwin Platform business by building out a framework for our developer ecosystem, creating a partner program with benefits and requirements, and recruiting and nurturing partners of every size and type,” said Adam Klatzkin, VP, Bentley iTwin Platform at Bentley. “We are extremely proud of the work Sheena has done here and are delighted that she is being recognized in the CRN 2021 Women of the Channel list.”

To learn more about Sheena Gaynes, visit the [CRN 2021 WOTC page](#).

The 2021 Women of the Channel list was featured in CRN magazine on May 10th and online at www.CRN.com/WOTC.



Image 1: [Sheena Gaynes headshot](#)

Caption: Sheena Gaynes is director, business development and partnerships, Bentley iTwin Platform.



Image 2: [CRN logo](#)

About Bentley Systems

Bentley Systems (Nasdaq: BSY) is the *infrastructure engineering software* company. We provide innovative software to advance the world's infrastructure – sustaining both the global economy and environment. Our industry-leading software solutions are used by professionals, and organizations of every size, for the design, construction, and operations of roads and bridges, rail and transit, water and wastewater, public works and utilities, buildings and campuses, and industrial facilities. Our offerings include *MicroStation*-based applications for modeling and simulation, *ProjectWise* for project delivery, *AssetWise* for asset and network performance, and the *iTwin* platform for infrastructure digital twins. Bentley Systems employs more than 4,000 colleagues and generates annual revenues of more than \$800 million in 172 countries.

www.bentley.com

About The Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education, and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers, and end users. Backed by more than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. www.thechannelcompany.com

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